



Transcript from June 24, 2010 to June 25, 2010

All times are Pacific Time

June 24, 2010

- 6:54 am **managementsushi:** RT @Note_to_CMO: Besides #brandchat and #kaizenblog - which tweet chats do you mkting types recommend?
- 12:35 pm **ConversationAge:** This week's #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - Fri 12pm ET #business
- 12:39 pm **CASUDI:** RT@ConversationAge This week's #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - Fri 12pm ET #business /// JOIN US.
- 1:27 pm **3keyscoach:** #kaizenblog folks-Check out this article re: doubt by Dan Pink <http://bit.ly/8ZImwe>
- 2:03 pm **BethHarte:** RT @ConversationAge This week's #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - Fri 12pm ET #business (Great topic!)
- 5:29 pm **dc2fla:** RT @BethHarte: RT @ConversationAge This week's #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - Fri 12pm ET #business (Great topic!)
- 5:44 pm **3keyscoach:** @JoshuaGuffey If you are available on Fri at 12pm ET, check out #kaizenblog. I'm co-host w/ @ConversationAge. We talk about big ideas+biz
- 7:33 pm **joshuaguffey:** .@3keyscoach funny u should say. I orignly found u via @conversationage blog post mentioning u and #kaizenblog. The concept resonated. ;-]

June 25, 2010

- 12:10 pm **ConversationAge:** @macengr maybe this helps explain #kaizenblog chat topic for today <http://ow.ly/239so>
- 12:10 pm **ConversationAge:** RT @3keyscoach: Is Doubt Really Okay? <http://bit.ly/c0c2TZ> What's your take on doubt as a tool for growing your business? #kaizenblog #in
- 12:13 pm **3keyscoach:** Sorry #kaizenblog folks-I'm off w/ family today. Be brilliant and I'll write recap. Can't wait to see how you think about doubt

- 3:06 pm **ConversationAge:** Join us - #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business Is Doubt Really Okay? <http://bit.ly/c0c2TZ>
- 3:29 pm **ConversationAge:** In 30 minutes -- #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business
- 3:30 pm **oomphgroup:** Excellent article on self-doubt: RT @3keyscoach #kaizenblog folks-Check out this article re: doubt by Dan Pink <http://bit.ly/a371bC>
- 3:31 pm **3keyscoach:** In 30 minutes, join in today's #kaizenblog Topic- ?Using Doubt as Tool for Business Success? #smallbiz
- 3:35 pm **tamadear:** RT @ConversationAge: In 30 minutes: #kaizenblog chat topic ?Using Doubt as Tool for Business Success - 12pm ET #business
- 3:37 pm **GetResults:** RT @3keyscoach: In 30 minutes, join in today's #kaizenblog Topic- ?Using Doubt as Tool for Business Success? #smallbiz
- 3:43 pm **Note_to_CMO:** Re "interrogative" anchor points (vs declarative ones), I think the secret is in the concept of CLOSURE. #kaizenblog (leaning in early!)
- 3:49 pm **ConversationAge:** @Note_to_CMO that's really interesting! "Interrogative vs. declarative anchor points: secret is in the concept of CLOSURE" #kaizenblog
- 3:50 pm **b2bloggers:** RT @ConversationAge In 10 minutes -- #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business
- 3:50 pm **jeremyvictor:** RT @ConversationAge In 10 minutes -- #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business
- 3:50 pm **makegoodmedia:** RT @ConversationAge In 10 minutes -- #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business
- 4:00 pm **IrishSmiley:** RT @3keyscoach: In 30 minutes, join in today's #kaizenblog Topic- ?Using Doubt as Tool for Business Success? #smallbiz
- 4:02 pm **ConversationAge:** Welcome to #kaizenblog chat. Today, we're talking about ?Using Doubt as Tool for Business Success? #business
- 4:02 pm **WDYWFT:** RT @ConversationAge #kaizenblog chat topic ?Using Doubt as Tool for Business Success? - 12pm ET #business Is Doubt Really Okay?
- 4:06 pm **ConversationAge:** Thank you all for RT of #kaizenblog chat topic @IrishSmiley, @jeremyvictor @makegoodmedia @GetResults @CASUDI @BethHarte @jeanniecw
- 4:08 pm **ConversationAge:** Is doubt really ok? Q1:What are the pros and cons of expressing doubt about ideas/strategies/methods? #kaizenblog
- 4:09 pm **PattydeLarios:** RT @ConversationAge #kaizenblog chat topic |tune in now!@IrishSmiley, @jeremyvictor @makegoodmedia @GetResults @CASUDI @BethHarte @jeanniecw

- 4:10 pm **X_youarehere:** Is Dr. Fud here today? He is the authority on this too-common technique. <http://bit.ly/10QacK> #kaizenblog #Truebackground
- 4:10 pm **LauraLCrum:** A1: - Pro: opens up process/goals for exploration and new ideas. Con: sows uncertainty about abilities #kaizenblog
- 4:11 pm **Thandelike:** @conversationage A1 expressing doubt about strategies/ideas/methods shows you have a grasp of downsides/ineffectuality #kaizenblog
- 4:11 pm **liangtfm:** @ConversationAge Q1 Pro: it lets you re-think through the idea/strat/method and see if it's really the right way to go #kaizenblog
- 4:12 pm **chrissfife:** Well, one obvious point, expressing doubt makes you come across as negative #kaizenblog
- 4:13 pm **WDYWFT:** Q1) Pro doubt - you might uncover some reasonable judgment, Con doubt - ideas might not get off ground. Look at what - then how #kaizenblog
- 4:13 pm **jeanniecw:** @ConversationAge A1 - I think a big PRO is authenticity. We all have doubts. It's ok to express them. #kaizenblog
- 4:14 pm **chrissfife:** @liangtfm I think you can re-think ideas by exploring positives about them as well #kaizenblog
- 4:14 pm **ConversationAge:** @X_youarehere perhaps helpful for you as backgrounder <http://bit.ly/c0c2TZ> #kaizenblog
- 4:15 pm **bcoelho2000:** Just make sure that you don't get paralyzed by doubt and use it as an excuse. #kaizenblog
- 4:15 pm **dc2fla:** Asking questions is not the same as expressing doubt. I think the 1st is essential #kaizenblog
- 4:15 pm **LauraLCrum:** @chrissfife true, plus I honestly believe that you are more likely to succeed at something if you have positive affirmations #kaizenblog
- 4:15 pm **ConversationAge:** RT @LauraLCrum A1: - Pro: opens up process/goals for exploration and new ideas. Con: sows uncertainty about abilities #kaizenblog
- 4:15 pm **liangtfm:** @chrissfife of course, it's always possible you missed something and can add/take away from the original concept :) #kaizenblog
- 4:16 pm **ConversationAge:** RT @Thandelike A1 expressing doubt about strategies/ideas/methods shows you have a grasp of downsides/ineffectuality #kaizenblog
- 4:16 pm **Note_to_CMO:** Q1 Doubt creates a "David/Goliath" moment. Winning is not a given. Every positive move is now energizing #kaizenblog
- 4:16 pm **LauraLCrum:** @jeanniecw I agree. It creates an invitational atmosphere by expressing doubts, allows for more comfort #kaizenblog
- 4:16 pm **chrissfife:** Is "doubting" the same as "playing devils advocate" or "questioning" ideas/strategies, etc. #kaizenblog

- 4:16 pm **ConversationAge:** RT @liangtfm Q1 Pro: it lets you re-think through the idea/strat/method and see if it's really the right way to go #kaizenblog
- 4:16 pm **Note_to_CMO:** Q1 Also sets up idea of CLOSURE, which is psychologically powerful. We need to see how it ends. #kaizenblog
- 4:17 pm **Paul_Pruneau:** @ConversationAge Doubt is what needs to be overcome with data or earned confidence. Both take hard work. #kaizenblog
- 4:17 pm **WDYWFT:** Rt @dc2fla Asking questions is not the same as expressing doubt. I think the 1st is essential #kaizenblog
- 4:17 pm **ConversationAge:** @jeanniecw a big pro *is* authenticity, as you say. We all have doubts as in questions #kaizenblog
- 4:17 pm **Note_to_CMO:** RT @Paul_Pruneau: @ConversationAge Doubt is what needs to be overcome with data or earned confidence. Both take hard work. #kaizenblog
- 4:17 pm **chrissfife:** good point & don't only have doubt RT @bcoelho2000: Just make sure that you don't get paralyzed by doubt and use it as an excuse #kaizenblog
- 4:18 pm **ConversationAge:** RT @Paul_Pruneau Doubt is what needs to be overcome with data or earned confidence. Both take hard work. #kaizenblog [good: facts/evidence]
- 4:18 pm **Note_to_CMO:** RT @jeanniecw: @ConversationAge A1 - I think a big PRO is authenticity. We all have doubts. It's ok to express them. #kaizenblog
- 4:19 pm **LauraLCrum:** @chrissfife I would argue that it is not. Doubt implies a lack of confidence, where a devil's advocate strengthens arguments #kaizenblog
- 4:19 pm **Note_to_CMO:** Q1 We are more credible when we argue against our own perceived best interests (to others). Doubt means we're paying attention. #kaizenblog
- 4:19 pm **chrissfife:** U were reading my mind! well said RT @dc2fla: Asking questions is not the same as expressing doubt. I think the 1st is essential #kaizenblog
- 4:19 pm **MaryAnnHalford:** Doubt has a double-edged sword - it is a check on us but it can also be an inhibitor #kaizenblog
- 4:20 pm **WDYWFT:** @chrissfife I don't think being devil's advocate is the same as expressing doubt. Doubt is more passive #kaizenblog
- 4:20 pm **MaryAnnHalford:** @Note_to_CMO Great point: "doubt means we are paying attention" #kaizenblog
- 4:20 pm **ConversationAge:** @chrissfife does expressing doubt still make you come across as negative if in form of proactive questioning of facts? #kaizenblog
- 4:21 pm **ConversationAge:** RT @Note_to_CMO Q1 Doubt creates a "David/Goliath" moment. Winning is not a given. Every positive move is now energizing #kaizenblog
- 4:21 pm **WDYWFT:** RT @LauraLCrum I would argue that it is not. Doubt implies a lack of confidence, where a devil's advocate strengthens arguments #kaizenblog

- 4:21 pm **MaryAnnHalford:** @ConversationAge how you language your doubts can make it more proactive versus negative #kaizenblog
- 4:21 pm **ConversationAge:** RT @Note_to_CMO Q1 Also sets up idea of CLOSURE, which is psychologically powerful. We need to see how it ends. #kaizenblog
- 4:21 pm **chrissfife:** Exactly! RT @Paul_Pruneau: Doubt is what needs to be overcome with data or earned confidence. Both take hard work. #kaizenblog
- 4:21 pm **Paul_Pruneau:** @ConversationAge Without doubt, there's no challenge to convention or opportunity for innovation. #kaizenblog
- 4:22 pm **dc2fla:** With big stakes initiatives (& small too) there is always uncertainty. Good Leaders encourage raising concerns, unknowns, risks #kaizenblog
- 4:22 pm **billlublin:** The devil's advocate is doubt- without doubt we have mindless optimism and bad planning #kaizenblog
- 4:22 pm **ConversationAge:** RT @PattydeLarios doubt doesn't have to be a downer. Hesitation could save your ass #kaizenblog [amen to that]
- 4:22 pm **dc2fla:** RT @Paul_Pruneau: Doubt is what needs to be overcome with data or earned confidence. Both take hard work #kaizenblog
- 4:22 pm **chrissfife:** Agree. I don't think being devil's advocate is the same as expressing doubt. Doubt is more passive #kaizenblog /via @WDYWFT
- 4:22 pm **bcoelho2000:** ?Doubt is uncomfortable, certainty is ridiculous.? - Voltaire #kaizenblog
- 4:22 pm **LauraLCrum:** very true point... RT @MaryAnnHalford: @ConversationAge how you language your doubts can make it more proactive versus negative #kaizenblog
- 4:22 pm **MaryAnnHalford:** RT @billlublin: The devil's advocate is doubt- without doubt we have mindless optimism and bad planning > AGREE #kaizenblog
- 4:23 pm **ConversationAge:** RT @MaryAnnHalford how you language your doubts can make it more proactive versus negative #kaizenblog [attitude/approach]
- 4:23 pm **billlublin:** Doubt is planning for the worst while anticipating the best - it's not a negative #kaizenblog
- 4:23 pm **billlublin:** RT @bcoelho2000: ?Doubt is uncomfortable, certainty is ridiculous.? - Voltaire #kaizenblog
- 4:23 pm **chrissfife:** @ConversationAge No, true, if you are questioning appropriately, but it's a fine line for some to be negative. #kaizenblog
- 4:24 pm **bcoelho2000:** Just remember that if you doubt that you're going to make it or going to fail... you're right in both cases! #kaizenblog
- 4:24 pm **Note_to_CMO:** To paraphrase Northrup, better to assume we're 1 step above apes than 1 below angels. Doubt gives room to grow. #kaizenblog

- 4:24 pm **LauraLCrum:** @chrissfife and for that passivity, potentially more dangerous. I think to make doubt positive requires action. #kaizenblog
- 4:24 pm **MaryAnnHalford:** Proverbs: "Doubt is the beginning not the end of wisdom" #kaizenblog
- 4:24 pm **chrissfife:** Love this statement! RT @billlublin: The devil's advocate is doubt- without doubt we have mindless optimism and bad planning #kaizenblog
- 4:24 pm **ConversationAge:** I'm hearing a push back on the meaning of "doubt" - can we settle on "to be uncertain" meaning for now? #kaizenblog
- 4:25 pm **billlublin:** Doubt is planning for the worst while anticipating the best - its not a negative #kaizenblog (see- I doubt I can spell)
- 4:25 pm **sarahlance:** RT @dc2fla: With big stakes initiatives (& small too) there is always uncertainty. Good Leaders encourage raising concerns, unknowns, risks #kaizenblog
- 4:25 pm **WDYWFT:** RT @dc2fla Good Leaders encourage raising concerns, unknowns, risks. #kaizenblog Is raising concerns doubting?
- 4:25 pm **chrissfife:** RT @billlublin: RT @bcoelho2000: ?Doubt is uncomfortable, certainty is ridiculous.? - Voltaire #kaizenblog
- 4:25 pm **whatswhat_sian:** Twitter API causing problems so on catch up. Surely if you doubt yourself that brings in negativity which is not good?? #kaizenblog
- 4:25 pm **MaryAnnHalford:** Love this perspective on doubt from Shakespeare: "Modest doubt is called the beacon of the wise." #kaizenblog
- 4:26 pm **ConversationAge:** RT @billlublin Doubt is planning for the worst while anticipating the best - its not a negative #kaizenblog (see- I doubt I can spell)
- 4:26 pm **Note_to_CMO:** How about interpreting doubt as "willingness to be critical of one's own stuff"? #kaizenblog
- 4:26 pm **X_youarehere:** Analytic doubt likely to energize, emotional doubt likely to paralyze. #kaizenblog
- 4:26 pm **ConversationAge:** Q2: With positive thinking be so urged on us all, how are we creating a taboo for having/expressing doubt? #kaizenblog
- 4:26 pm **LauraLCrum:** Sure! RT @ConversationAge: I'm hearing a push back on the meaning of "doubt" -can we settle on "to be uncertain" meaning for now?#kaizenblog
- 4:26 pm **WDYWFT:** Rt @ConversationAge I'm hearing a push back on the meaning of "doubt" - can we settle on "to be uncertain" meaning for now? #kaizenblog
- 4:27 pm **ConversationAge:** RT @X_youarehere Analytic doubt likely to energize, emotional doubt likely to paralyze. #kaizenblog
- 4:27 pm **MaryAnnHalford:** @Note_to_CMO I think it is more than being self-critical - I think it is more like healthy skepticism #kaizenblog
- 4:27 pm **Note_to_CMO:** Like the "Gollum Syndrome" + focusing only on our "precious" product/idea without acknowledging the downsides. #kaizenblog

- 4:27 pm **ConversationAge:** RT @Note_to_CMO How about interpreting doubt as "willingness to be critical of one's own stuff"? #kaizenblog [good, yes]
- 4:27 pm **MaryAnnHalford:** RT @ConversationAge: RT @X_youarehere Analytic doubt likely to energize, emotional doubt likely to paralyze. >PROFOUND #kaizenblog
- 4:27 pm **chrissfife:** @WDYWFT that definition works for me. #kaizenblog
- 4:27 pm **Thandelike:** @X_youarehere yes -- "emotional doubt" means you personally are not ready to do the work #kaizenblog
- 4:28 pm **dc2fla:** Excellent! RT @Note_to_CMO How about interpreting doubt as "willingness to be critical of one's own stuff"? #kaizenblog
- 4:28 pm **Note_to_CMO:** RT @MaryAnnHalford: @Note_to_CMO more than being self-critical - more like healthy skepticism #kaizenblog [Agree]
- 4:28 pm **ConversationAge:** @MaryAnnHalford I love the "healthy Skepticism" angle. Asking reality to explain itself through facts/analysis/exploration #kaizenblog
- 4:28 pm **jeanniecw:** @ConversationAge Doubt can be a powerful tool for "what if" scenarios. Not necessarily negative. What if we get too many orders? #kaizenblog
- 4:28 pm **MaryAnnHalford:** RT @Thandelike: @X_youarehere yes -- "emotional doubt" means you personally are not ready to do the work >AGREE #kaizenblog
- 4:29 pm **liangtfm:** @ConversationAge Q2: No one wants a downer in the group, but if you follow blindly it can lead to giant missteps #kaizenblog
- 4:29 pm **dc2fla:** @Note_to_CMO Having a critical eye to one's own work helps us listen to constructive comments of others. #kaizenblog
- 4:30 pm **RichBecker:** @ConversationAge Doubt is the wrong word. I prefer a path of extreme openness to prevents us from becoming entrenched. #kaizenblog
- 4:30 pm **ConversationAge:** @liangtfm oftentimes herd mentality - hiring/listening to ppl with same ideas/biases is quite damaging to strategic outcome #kaizenblog
- 4:30 pm **LauraLCrum:** @ConversationAge A2 - we sometimes eliminate forums for expressing doubt, making it difficult/socially sanctioned #kaizenblog
- 4:30 pm **PattydeLarios:** #kaizenblog Let's draw a distinction between fear and emotional doubt. Diff. between paralysis and hesitation?
- 4:30 pm **Note_to_CMO:** Q2 Positive thinking isnt always smart, is it? You need critical questioning w/o the personal attack that often accompanies it. #kaizenblog

- 4:30 pm **CASUDI:** RT@dc2fla @Note_to_CMO Having a critical eye to one's own work helps us listen to constructive comments of others. #kaizenblog
- 4:30 pm **WDYWFT:** q2) raising concerns/being uncertain: R we creating a taboo for having/expressing doubt? BP did- at least they didn't act on it #kaizenblog
- 4:31 pm **ConversationAge:** RT @LauraLCrum A2 - we sometimes eliminate forums for expressing doubt, making it difficult/socially sanctioned #kaizenblog
- 4:31 pm **dc2fla:** BTW/ Voltaire's aphorism aside, my difficulty with term, "Doubt" as it's expressed in biz context=tone that obscures good ideas #kaizenblog
- 4:31 pm **WDYWFT:** RT @RichBecker Doubt is the wrong word. I prefer a path of extreme openness to prevents us from becoming entrenched. #kaizenblog
- 4:31 pm **ConversationAge:** @RichBecker we are talking about critical thinking, yes #kaizenblog
- 4:32 pm **CASUDI:** RT @X_youarehere Analytic doubt likely to energize, emotional doubt likely to paralyze.>PROFOUND #kaizenblog
- 4:32 pm **Note_to_CMO:** In our Q2 framing, could equate "Doubt" with "Reflection" #kaizenblog
- 4:32 pm **springlamb:** RT @whatswhat_sian: Twitter API causing problems so on catch up. Surely if you doubt yourself that brings in negativity which is not good?? #kaizenblog
- 4:32 pm **CASUDI:** RT @billlublin Doubt is planning for the worst while anticipating the best - its not a negative #kaizenblog (see- I doubt I can spell)
- 4:32 pm **LauraLCrum:** @Note_to_CMO I think there's a diff between positive thinking and blind hope, though. Posit think can still be analytical #kaizenblog
- 4:33 pm **X_youarehere:** Worse-Not ready to challenge herd. RT @MaryAnnHalford: RT @Thandelike yes -- "emotional doubt" means not ready to do the work #kaizenblog
- 4:34 pm **dc2fla:** So true @LauraLCrum & we ignore the risks & consequences we incur by suppressing critical thinking (aka, BP story?) #kaizenblog
- 4:34 pm **ConversationAge:** Q3: How does doubt introduce conversation about how specific business problems could be handled? #kaizenblog
- 4:34 pm **bcoelho2000:** Having doubt about if something will work is irrelevant because you'll only know if you actually DO IT! #kaizenblog
- 4:34 pm **MaryAnnHalford:** @X_youarehere I think it is both "not ready to do the work" and "not ready to challenge herd" #kaizenblog
- 4:34 pm **WDYWFT:** via @RichBecker extreme openness: not constraint by (at least not in theory) money, time #kaizenblog
- 4:35 pm **Note_to_CMO:** @ConversationAge Q3 This is the power of "what if" analysis. May be good analog of "doubt" #kaizenblog

- 4:35 pm **CASUDI:** @ConversationAge Doubt can be the balanced view ~ but not so much you stopped from doing anything #kaizenblog
- 4:35 pm **bcoelho2000:** We need to shift from "can we do it?" to "how can we do it?" #kaizenblog
- 4:35 pm **dc2fla:** RT @ConversationAge: @jeanniecw great point re "what if" scenarios. ...are we prepared to question own assumptions? #kaizenblog
- 4:35 pm **MaryAnnHalford:** @ConversationAge Q3 doubt should lead to thoughtful analysis and collaborative problem solving #kaizenblog
- 4:36 pm **WDYWFT:** RT @bcoelho2000 We need to shift from "can we do it?" to "how can we do it?" #kaizenblog
- 4:36 pm **Note_to_CMO:** Have spoken to many CEO's who preach "rabid debate, all viewpoints, but rapid alignment + closure." #kaizenblog
- 4:36 pm **CASUDI:** RT@Note_to_CMO @ConversationAge Q3 This is the power of "what if" analysis. May be good analog of "doubt" #kaizenblog
- 4:36 pm **chrissfife:** Connotations on words POSITIVE & DOUBT were created over time. Important to have positive attitude but question ideas & decisions #kaizenblog
- 4:36 pm **ConversationAge:** @bcoelho2000 you need to use biz resources wisely. Cannot always try/do it all to know if it works #kaizenblog
- 4:37 pm **CraigWiggins:** @ConversationAge A3: as already noted, doubt enables us to play "what if" with unexpected outcomes, and "expect" them better. #kaizenblog
- 4:37 pm **ConversationAge:** RT @MaryAnnHalford Q3 doubt should lead to thoughtful analysis and collaborative problem solving #kaizenblog
- 4:37 pm **Note_to_CMO:** Important re framing article that our hero, Bob the Builder, doesn't just say "Can We Build It?" Answer is "Yes We Can." #kaizenblog
- 4:37 pm **CraigWiggins:** @ConversationAge Like "I doubt I'll remember to hashtag #kaizenblog with my first response." :)
- 4:37 pm **X_youarehere:** Should we do it? RT @bcoelho2000: We need to shift from "can we do it?" to "how can we do it?" #kaizenblog
- 4:38 pm **CASUDI:** RT@chrissfife Connotations on words POSITIVE & DOUBT created over time. IMPT 2 have pos attitude but question ideas & decisions #kaizenblog
- 4:38 pm **RichBecker:** @WDYWFT Thank you. Exactly right. There are no constraints except those of our own making. #kaizenblog
- 4:38 pm **PattydeLarios:** #kaizenblog Doubt in business (should) open the door for different points of view
- 4:38 pm **WDYWFT:** Q3) bad connotation for word doubt. BP execs should have been doubtful. The engineers who send warnings raised valid concerns #kaizenblog
- 4:38 pm **CASUDI:** RT@RT @MaryAnnHalford Q3 doubt should lead to thoughtful analysis and collaborative problem solving #kaizenblog ///SO AGREE

- 4:38 pm **bcoelho2000:** RT @X_youarehere: Should we do it? RT @bcoelho2000: We need to shift from "can we do it?" to "how can we do it?" #kaizenblog
- 4:38 pm **whatswhat_sian:** Connection dropping and API playing havoc with my tweets so struggling to keep up with #kaizenblog today sorry - I'll read tweets later
- 4:38 pm **ConversationAge:** RT @Note_to_CMO Important framing article our hero, Bob the Builder, doesn't just say "Can We Build It?" Answer is "Yes We Can." #kaizenblog
- 4:39 pm **Note_to_CMO:** RT @RichBecker: @WDYWFT There are no constraints except those of our own making. #kaizenblog [Except those times that there are constraints]
- 4:39 pm **lindamachado:** RT @ConversationAge: RT @PattydeLarios doubt doesn't hav 2 b a downer.Hesitation could save ur ass #kaizenblog [amen to that]
- 4:39 pm **Note_to_CMO:** RT @bcoelho2000: RT @X_youarehere: Need to shift from "can we do it?" to "how can we do it?" #kaizenblog [Or "Should We Do It?"]
- 4:40 pm **dc2fla:** @Note_to_CMO Bob the Builder, our hero, asks the open question, then follows with encouragement.Critical steps pre/post decision #kaizenblog
- 4:40 pm **X_youarehere:** Once doubt is banned, change is hard. #Groupthink RT @Note_to_CMO: "rabid debate, all viewpoints, but rapid alignment +closure." #kaizenblog
- 4:41 pm **ConversationAge:** @Note_to_CMO then work on finding evidence without getting paralyzed by analysis. Collect facts, data, filter w/ experience #kaizenblog
- 4:41 pm **chrissfife:** A3 Consider doubt/questions against the overall goals and invite discussion/questioning/solutions to drive toward goals. #kaizenblog
- 4:41 pm **MaryAnnHalford:** Q3 the "doubt" conversation needs to focus on the analysis and how to leverage it to make things possible #kaizenblog
- 4:41 pm **RichBecker:** @ConversationAge Thank you for making me a fan of #kaizenblog
- 4:41 pm **chrissfife:** RT @ConversationAge: @Note_to_CMO then work on finding evidence without getting paralyzed by analysis. Collect facts, data, filter w/experience #kaizenblog
- 4:41 pm **Note_to_CMO:** @dc2fla Also note the team buy-in: Bob's team replies "yes we can." Closure, commitment/consistency, etc. Lots of psy w/ Bob! #kaizenblog
- 4:41 pm **MaryAnnHalford:** RT @chrissfife: A3 Consider doubt/questions vs overall goals & invite discussion/questioning/solutions to drive toward goals. #kaizenblog
- 4:42 pm **CraigWiggins:** @Note_to_CMO YES!! First is "Should we", then smart people can figure out the "how". Start with the q: "is it worth doing?" #kaizenblog

- 4:42 pm **MaryAnnHalford:** Data should not paralyze - it should set us free! #kaizenblog
- 4:42 pm **LauraLCrum:** RT @dc2fla: Bob the Builder, our hero, asks the open question, then follows with encouragement.Critical steps pre/post decision #kaizenblog
- 4:42 pm **dc2fla:** "Can we? how can we? should we?" Get them on the table Yes! @Note_to_CMO, @bcoelho2000 @X_youarehere #kaizenblog
- 4:42 pm **ConversationAge:** RT @bcoelho2000 Absolutely! Doing a market research is key to clear any doubts about the chances of a business success #kaizenblog
- 4:42 pm **LauraLCrum:** @MaryAnnHalford not sure about setting us free, but does encourage us to think it new ways, explore other options #kaizenblog
- 4:43 pm **chrissfife:** While pondering "can we do it" vs "how do we do it" don't loose sight of "should we do it at all". #kaizenblog
- 4:43 pm **dc2fla:** RT @Note_to_CMO: Note team buy-in: Bob's team replies "yes we can." Closure, commitment/consistency, etc. Lots of psy w/ Bob! #kaizenblog
- 4:43 pm **ConversationAge:** @chrissfife proactively looking for answers helps balance blind confidence without testing w/reality #kaizenblog
- 4:44 pm **MaryAnnHalford:** @LauraLCrum it sets us free to "think in new ways and explore other options!" thks for filling that in! #kaizenblog
- 4:44 pm **LauraLCrum:** @chrissfife along with "why are we doing this?" #kaizenblog
- 4:44 pm **CASUDI:** @ConversationAge: @Note_to_CMO ~ I am getting sense DOUBT in biz far more positive then the OFTEN paralyzed by analysis view #kaizenblog
- 4:44 pm **chrissfife:** RT @MaryAnnHalford: Q3 the "doubt" conversation needs to focus on the analysis and how to leverage it to make things possible #kaizenblog
- 4:44 pm **Note_to_CMO:** Doubt/critical questioning also helps flesh out UNINTENDED CONSEQUENCES of doing something. #kaizenblog
- 4:44 pm **bcoelho2000:** @dc2fla And remember: GET GOING! Success happens when OPPORTUNITY and preparation meet. Don't let the opportunity escape! #kaizenblog
- 4:44 pm **ConversationAge:** Everyone's being a real trooper today participating in #kaizenblog chat with Twitter API being crazy s l o w - Thank you!
- 4:44 pm **CASUDI:** RT@MaryAnnHalford Data should not paralyze - it should set us free! #kaizenblog /// BUT OFTEN the opp happens :-)
- 4:45 pm **RichBecker:** RT @Note_to_CMO Doubt/critical questioning also helps flesh out UNINTENDED CONSEQUENCES of doing something. #kaizenblog
- 4:45 pm **CASUDI:** RT@chrissfife While pondering "can we do it" vs "how do we do it" don't loose sight of "should we do it at all". #kaizenblog

- 4:45 pm **chrissfife:** @ConversationAge Oh... You're good! proactively looking for answers helps balance blind confidence without testing w/reality #kaizenblog
- 4:45 pm **ConversationAge:** @CASUDI like should we really compound the risk with all of these bad loans? c: @Note_to_CMO #kaizenblog
- 4:46 pm **CASUDI:** RT@Note_to_CMO Doubt/critical questioning also helps flesh out UNINTENDED CONSEQUENCES of doing something. #kaizenblog
- 4:46 pm **jeanniecw:** @bcoelho2000 Great point. Don't doubt without a deadline! #kaizenblog
- 4:46 pm **dc2fla:** RT @bcoelho2000: And remember: GET GOING! Success happens when OPPORTUNITY & preparation meet. Don't let the opportunity escape! #kaizenblog
- 4:46 pm **MaryAnnHalford:** @CASUDI agree that opposite happens too often - that is why thorough analysis & healthy dialogue are so critical #kaizenblog
- 4:47 pm **MaryAnnHalford:** Doubt is best when it leads us to ask the RIGHT questions, not the obvious ones #kaizenblog
- 4:47 pm **eileen53:** @ConversationAge What I saw of the convo was interesting - is there a specific audience for #kaizenblog?
- 4:47 pm **chrissfife:** @ConversationAge I'm not having a problem on CoTweet. Bummer others are having trouble. #kaizenblog
- 4:47 pm **X_youarehere:** We have all experienced dominant "Just Do It" business mentality destroy billions wealth, millions careers, thousands businesses #kaizenblog
- 4:47 pm **CASUDI:** @MaryAnnHalford I think this is an unusual group seeing the value of DOUBT ~ rather than as a heavy weight :-)
#kaizenblog
- 4:47 pm **LoisMarketing:** #kaizenblog Q3 Having such a conversation opens minds for fresh ideas, identifying weak links in the chain
- 4:47 pm **ConversationAge:** Learn to respect the importance of thinking critically = strategically before jumping to doing the wrong things
#kaizenblog
- 4:48 pm **MaryAnnHalford:** @CASUDI agree 1,000 % #kaizenblog
- 4:48 pm **PattydeLarios:** #kaizenblog I like "critical questioning" term > "doubt" :-) better connotations
- 4:48 pm **chrissfife:** @X_youarehere too many people took Nike's tagline too far! #kaizenblog
- 4:48 pm **ConversationAge:** RT @LoisMarketing #kaizenblog Q3 Having such a conversation opens minds for fresh ideas, identifying weak links in the chain [good!]
- 4:48 pm **LoisMarketing:** RT @CASUDI: @MaryAnnHalford I think this is an unusual group seeing the value of DOUBT ~ rather than as a heavy weight :-)
#kaizenblog
- 4:49 pm **dc2fla:** @CASUDI Can you imagine how disaster might have been mitigated if not avoided at BP? #kaizenblog

- 4:49 pm **ConversationAge:** Closing question - Q4: What is the link between humility and doubt? #kaizenblog
- 4:49 pm **LoisMarketing:** #kaizenblog Q3 Maybe not so much "doubt" as "what if?"
- 4:49 pm **CASUDI:** @dc2fla @bcoelho2000 YES, doubt can often result in not being prepared for opportunity (I see it often) #kaizenblog
- 4:49 pm **Note_to_CMO:** @ConversationAge Need to prep for a 10:00 meeting - thanks for the chat! #kaizenblog
- 4:49 pm **chrissfife:** hee hee. catchy! @bcoelho2000 Great point. Don't doubt without a deadline! #kaizenblog /via @jeanniecw
- 4:50 pm **CASUDI:** RT@ConversationAge Learn to respect the importance of thinking critically = strategically B4 jumping to doing the wrong things #kaizenblog
- 4:50 pm **dc2fla:** RT @ConversationAge Closing question - Q4: What is the link between humility and doubt? #kaizenblog
- 4:50 pm **MaryAnnHalford:** @ConversationAge Q4 - heavy question . . . looking forward to the answers - I am still thinking #kaizenblog
- 4:50 pm **chrissfife:** @ConversationAge A great bartender? Ok, just kidding. #kaizenblog
- 4:50 pm **Doctor_V:** Good goshamighty...in 140 characters? RT @ConversationAge: Closing question - Q4: What is the link between humility and doubt? #kaizenblog
- 4:51 pm **CASUDI:** chrissfife hee hee. catchy! @bcoelho2000 Great point. Don't doubt without a deadline! #kaizenblog /via @jeanniecw /// DEADLINE DOUBT ;-)
- 4:51 pm **CraigWiggins:** @ConversationAge A4: Real humility can accept doubts of others without defensiveness, and be open to being "wrong". #kaizenblog
- 4:51 pm **ConversationAge:** @MaryAnnHalford and perhaps we designed the question as a leave-behind, something we can all mull over #kaizenblog
- 4:51 pm **liangtfm:** @ConversationAge Q4: you have to know how to bring up questions for conversation rather than arguing/plain disagreement #kaizenblog
- 4:52 pm **dc2fla:** @ConversationAge Humility means one openly listens, considers questions/doubt & credits team for resulting improved process #kaizenblog
- 4:52 pm **bcoelho2000:** One that has no humility never has any doubts. #kaizenblog
- 4:52 pm **chrissfife:** RT @liangtfm: @ConversationAge Q4: you have to know how to bring up questions for conversation rather than arguing/plain disagreement #kaizenblog
- 4:52 pm **ConversationAge:** RT @liangtfm Q4: you have to know how to bring up questions for conversation rather than arguing/plain disagreement #kaizenblog [excellent]
- 4:52 pm **ideasurge:** @ConversationAge What might ask doubt about what? Humility suggests we do not know the answer. #kaizenblog

- 4:52 pm **LauraLCrum:** real humility accepts doubt as part of life and incorporates it into their nature (doesn't have to overwhelm/define though) #kaizenblog
- 4:52 pm **LoisMarketing:** Great one @Bcoelho2000 -- Also don't doubt without following up with a plan of action #kaizenblog
- 4:52 pm **ConversationAge:** RT @CraigWiggins A4: Real humility can accept doubts of others without defensiveness, and be open to being "wrong". #kaizenblog
- 4:53 pm **X_youarehere:** Buying think time with this RT! RT @chrissfife: @ConversationAge A great bartender? Ok, just kidding. #kaizenblog
- 4:53 pm **ConversationAge:** RT @dc2fla Humility means one openly listens, considers questions/doubt & credits team for resulting improved process #kaizenblog
- 4:53 pm **MaryAnnHalford:** @ConversationAge I am mulling & "doubting" my ability to answer it! I guess I have "humility" in that I am admitting that! #kaizenblog
- 4:53 pm **CASUDI:** Doubt as purposeful questioning could have humility as an ingredient ~ does this work? #kaizenblog
- 4:54 pm **ConversationAge:** @X_youarehere LOL! @chrissfife good one! #kaizenblog [ability to not take yourself too seriously also helpful in life]
- 4:54 pm **PattydeLarios:** #kaizenblog I like this! Humility is like the saying "Many roads lead to Rome." It's a knowing there is more than one "right" way.
- 4:54 pm **CASUDI:** RT @dc2fla Humility means one openly listens, considers questions/doubt & credits team for resulting improved process #kaizenblog
- 4:54 pm **ConversationAge:** RT @CASUDI Doubt as purposeful questioning could have humility as an ingredient ~ does this work? #kaizenblog
- 4:55 pm **X_youarehere:** Humility does not take advantage of other's emotional doubt. #kaizenblog
- 4:55 pm **LoisMarketing:** I tend to blend the two -- doubt and humility. Realizing no plan or course is perfect, always looking to improve #kaizenblog Q4
- 4:55 pm **Kssandra:** RT @ConversationAge: RT @liangtfm Q4: you have to know how to bring up questions for conversation rather than arguing/plain disagreement #kaizenblog [excellent]
- 4:55 pm **MaryAnnHalford:** RT @ConversationAge: RT @CASUDI Doubt as purposeful questioning could have humility as an ingredient ~ does this work? >YES #kaizenblog
- 4:55 pm **bcoelho2000:** RT @CASUDI: RT @dc2fla Humility means one openly listens, considers questions/doubt & credits team for resulting improved process #kaizenblog
- 4:55 pm **dc2fla:** Q4 Dale Carnegie wrote, "Don't criticize, condemn or complain" Raise considerations w/ sensitivity for the other's pt of view. #kaizenblog
- 4:55 pm **ConversationAge:** @ideasurge I like the tweet by @Bcoelho2000 "Also don't doubt without following up with a plan of action" #kaizenblog

- 4:56 pm **ideasurge:** @ConversationAge Doubt suggests that absence of commitment to a decision made with humility. #kaizenblog
- 4:56 pm **chrissfife:** @X_youarehere Well, the link between humility and doubt is a great bartender. Am I right or am I right? hee hee #kaizenblog
- 4:56 pm **CASUDI:** RT@PattydeLarios #kaizenblog I likeHumility is like the saying "Many roads lead to Rome." It's a knowing there is more than one "right" way.
- 4:56 pm **MaryAnnHalford:** RT @ConversationAge: @ideasurge I like tweet by @Bcoelho2000 "Also dont doubt without following up w a plan of action" >ME TOO #kaizenblog
- 4:56 pm **PattydeLarios:** #kaizenblog (I like to think) Doubt is an openness to all ways and the humility to choose the best one
- 4:57 pm **chrissfife:** RT @ideasurge: @ConversationAge Doubt suggests that absence of commitment to a decision made with humility. #kaizenblog
- 4:57 pm **MaryAnnHalford:** RT @PattydeLarios: #kaizenblog (I like to think) Doubt is an openness to all ways and the humility to choose the best one > YES #kaizenblog
- 4:57 pm **ConversationAge:** @ideasurge background of #kaizenblog chat is using kaizen in *business strategy* - so questioning is before decision is made. Make sense?
- 4:58 pm **CraigWiggins:** Do not equate humility with lack of confidence. Confidence and humility can coexist peacefully. #kaizenblog
- 4:58 pm **LauraLCrum:** RT @PattydeLarios: #kaizenblog (I like to think) Doubt is an openness to all ways and the humility to choose the best one
- 4:58 pm **chrissfife:** RT @ConversationAge: @ideasurge I like the tweet by @Bcoelho2000 "Also don't doubt without following up with a plan of action" #kaizenblog
- 4:58 pm **CASUDI:** @dc2fla Yes, when Critize + condem become part of doubt = no long helpful/constructive #kaizenblog
- 4:58 pm **dc2fla:** RT @ConversationAge: @ideasurge I like the tweet by @Bcoelho2000-Also don't doubt w/out following up w/a plan of action #kaizenblog
- 4:58 pm **ConversationAge:** RT @CraigWiggins Do not equate humility with lack of confidence. Confidence and humility can coexist peacefully. #kaizenblog [agree]
- 4:58 pm **b2bbloggers:** RT @ConversationAge: RT @CraigWiggins A4: Real humility can accept doubts of others without defensiveness, and be open to being "wrong". #kaizenblog
- 4:58 pm **LauraLCrum:** RT @CraigWiggins: Do not equate humility with lack of confidence. Confidence and humility can coexist peacefully. #kaizenblog
- 4:59 pm **LoisMarketing:** Others have referred to BP as example. I wrote about this earlier in the week "Expect the best, prepare for the worst" #kaizenblog Q3 and Q4

- 4:59 pm **CASUDI:** RT @CraigWiggins: Do not equate humility with lack of confidence. Confidence and humility can coexist peacefully. #kaizenblog
- 5:00 pm **ConversationAge:** Everyone, I have a hard stop at 1pm for #kaizenblog chat today. Will tweet transcript in 15 minutes to collect all tweets - thank you all!
- 5:00 pm **X_youarehere:** Right on! RT @chrissfife: Well, the link between humility and doubt is a great bartender. Am I right or am I right? hee hee #kaizenblog
- 5:01 pm **MaryAnnHalford:** @ConversationAge looking forward to transcript - great and thoughtful session today - THANKS #kaizenblog
- 5:01 pm **CASUDI:** RT@LoisMarketing Others have referred to BP as example. I wrote about this earlier ths w "Expect the best, prep for the worst" #kaizenblog
- 5:01 pm **jeanniecw:** Have to fly. Thanks for the great chat! #kaizenblog
- 5:01 pm **dc2fla:** @ConversationAge Thinking critically=strategically b4 jumping can def. save lives (and careers) beyond the ledge! #kaizenblog
- 5:01 pm **chrissfife:** Thanks Valerie for a great chat today! And everyone else. #kaizenblog
- 5:01 pm **ConversationAge:** Suggest also this may be a great topic for a tweet up in real life #kaizenblog -- lots of great ideas and energy around the subject
- 5:01 pm **LauraLCrum:** good chat today. thanks! #kaizenblog
- 5:02 pm **MaryAnnHalford:** @ConversationAge I am game for a tweetup! #kaizenblog
- 5:02 pm **billlublin:** RT @MaryAnnHalford: @ConversationAge looking forward to transcript - great and thoughtful session today - THANKS #kaizenblog
- 5:02 pm **LauraLCrum:** @ConversationAge thanks for an interesting chat. :) #kaizenblog
- 5:02 pm **CASUDI:** @ConversationAge GREAT SUBJECT ~ GREAT CHAT with contributions by even greater #kaizenblog participants. TY.
- 5:03 pm **X_youarehere:** @ConversationAge - That felt like a great, brisk sail! Thanks all at #kaizenblog
- 5:03 pm **WDYWFT:** twitter whale came down on me. missed entire last part of the chat. what a bummer #kaizenblog
- 5:04 pm **dc2fla:** Thank goodness for that! RT @ConversationAge "ability to not take yourself too seriously also helpful in life" #kaizenblog
- 5:04 pm **bcoelho2000:** Thank you all for sharing your thoughts at #kaizenblog All of you made the answers to this topic more complete!
- 5:05 pm **ConversationAge:** Chats always a great opportunity to follow smart peeps. Check the #kaizenblog hashtag for contributors and follow

- 5:05 pm **CASUDI:** RT@dc2fla Thank goodness for that! RT @ConversationAge "ability to not take yourself too seriously also helpful in life" #kaizenblog
- 5:05 pm **dc2fla:** Yes. @LoisMarketing: A good blend- doubt + humility. Realizing no plan or course is perfect, always looking to improve Q4 #kaizenblog
- 5:06 pm **LauraLCrum:** RT @ConversationAge: Chats always a great opportunity to follow smart peeps. Check the #kaizenblog hashtag for contributors and follow
- 5:07 pm **CASUDI:** RT@ConversationAge Chats always a great opportunity to follow smart peeps. Check the #kaizenblog hashtag for contributors and follow
- 5:07 pm **chrissfife:** #FF great chat on #kaizenblog w/ @dc2fla @Paul_Pruneau @Note_to_CMO @billlublin @MaryAnnHalford @liangtfm @X_youarehere
- 5:07 pm **ideasurge:** Agree @LoisMarketing: A blend- doubt + humility. Realizing no plan or course is perfect, always looking to improve #kaizenblog
- 5:07 pm **bcoelho2000:** RT @ConversationAge: Chats always a great opportunity to follow smart peeps. Check the #kaizenblog hashtag for contributors and follow
- 5:08 pm **dc2fla:** @Casudi (off #kaizenblog topic) I always thought I'd grow up "to wear purple" YOU have changed my mind. RED is the thing! :D
- 5:09 pm **dc2fla:** @ideasurge - Hey, Kendall, Can I say "Congrats" here, too, for your humbly overcoming doubt ;-) ? #lovegoodnews #kaizenblog
- 5:10 pm **ideasurge:** @ConversationAge Seem there can be doubt before and after decisions.The former reflects humility the latter can be disabling #kaizenblog
- 5:11 pm **CASUDI:** @dc2fla I often wear RED & PURPLE ~ that's powerful :-)) ~we need a red & purple tweet-up :-)) maybe for (off topic) #kaizenblog
- 5:12 pm **CASUDI:** @ideasurge Doubt after decisions a KILLER ? #kaizenblog
- 5:15 pm **dc2fla:** Do follow: Great contribs! #FF #kaizenblog @chrissfife @Paul_Pruneau @Note_to_CMO @billlublin @MaryAnnHalford @X_youarehere and ...
- 5:16 pm **dc2fla:** More Great contribs #FF #kaizenblog @casudi @bcoelho2000 @LauraLCrum @ideasurge @WDYWFT @LoisMarketing & Fearless leader, @ConversationAge
- 5:18 pm **CASUDI:** <http://bit.ly/dzOR3q> check out transcript ~ SUGGEST #FF to #kaizenblog and all the fab contributors today ~ your life will be RICHER .
- 5:19 pm **X_youarehere:** RT @ConversationAge: Chats are a great opp. to follow smart peeps. Check #kaizenblog for contributors & follow. #eventprofs #marketingprofs

- 5:19 pm **DavidWLocke:** @CASUDI Think also about who you could do it for, so you are getting paid while you do it. No, not customers, just one client. #kaizenblog
- 5:29 pm **LoisMarketing:** @dc2fla Thank you! And thanks also to @ConversationAge Sorry for joining #kaizenblog late today! Have a great weekend
- 5:31 pm **ConversationAge:** Today's #kaizenblog chat - 327 tweets, 46 contributors - here's the transcript <http://ow.ly/23kqG>
- 5:34 pm **RogervonOech:** RT @Note_to_CMO: To paraphrase Northrup, better to assume we're 1 step above apes than 1 below angels. Doubt gives room to grow. #kaizenblog
- 5:38 pm **InspireMemorial:** RT @oomphgroup: Excellent article on self-doubt: RT @3keyscoach #kaizenblog folks-Check out this article re: doubt by Dan Pink <http://bit.ly/a371bC>
- 7:46 pm **billlublin:** Thanks so much @dc2fla @chrissfife @MaryAnnHalford for the #FF #kaizenblog love :)
- 8:43 pm **managementsushi:** RT @ConversationAge: Today's #kaizenblog chat - 327 tweets, 46 contributors - here's the transcript <http://ow.ly/23kqG>
- 10:57 pm **CASUDI:** RT@ConversationAge Today's #kaizenblog chat - 327 tweets, 46 contributors - here's the transcript <http://ow.ly/23kqG> ///REALLY GOOD CHAT.

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